

This MONTH's Question:

So much of the success in real estate is predicated on developing and maintaining relationships with others (clients, REALTORS, and other real estate professionals). Based on your experience, what are ways you have built up your real estate network?

1. Outstanding performance for clients.
2. Personal contact
3. Bi-monthly magazine w/ included letter

General consensus seems to be continuing to stay in touch with my Sphere of Influence, networking thru your Chamber of Commerce, organizations you are a member of and Social Networking ie., Facebook etc..