

P E N N S Y L V A N I A

REALTORS® Institute

Suburban West REALTORS® Assn.
Announces

Know Your Property

Date/Time

Friday, July 7, 2006
8:30 AM-5:00 PM

Location

Suburban West REALTORS® Assn.
100 Deerfield Lane, Suite 240
Malvern, PA 19355
610-560-4800

Tuition

\$135 includes course materials, lunch and breaks

Walk-ins accepted on a space available basis at a tuition of \$165

Credit Information

Approved for 7 Elective Hours CE, Elective GRI by the PA Real Estate Commission

No matter which side of the transaction you represent, knowing the property is essential. Successful agents can better serve their customers and clients by effectively and accurately communicating the key characteristics of a property. Learn about site structure, style and mechanicals; environmental hazards; and home inspections and warranties.

This course will prepare you to:

- Provide a general description of the type of site, structure, and mechanical systems common to most residential properties
- Identify and describe the water source and type of sanitary waste system used for most homes
- Describe regional similarities and differences in the construction and style of homes
- Identify typical environmental hazards and problems that affect residential real estate transactions
- Describe how to identify qualified environmental professional in your area, and when to recommend that clients and customers seek their service
- Describe the advantages of recommending professional home inspections to buyers and sellers
- Identify qualified home inspectors and describe a typical home inspection
- Distinguish between the two basis types of home warranty programs, and describe their potential benefits and problems

Students must attend the entire class and achieve a 70 percent on a written exam to be given at the end of the course. Offered by the PA REALTORS Institute which is solely responsible for course administration. For additional information on the GRI designation or a schedule of PRI courses visit www.parealtor.org

PRI Policies

- A \$20 processing fee will be assessed for each returned check.
- There will be a \$20 cancellation charge and refunds will be made provided the notice of cancellation is received at least four calendar days prior to the course.
- PRI reserves the right to cancel classes due to insufficient registrations or inclement weather.
- The Pennsylvania REALTORS® Institute is owned and operated by the Pennsylvania Association of REALTORS® and is an Equal Opportunity Provider of Education.

Enrollment Agreement

GRI 500, Know Your Property

July 7, 2006

Course Name Course Date

Suburban West REALTORS® Assn., Malvern, PA

\$135

Course Location Tuition

Name Nickname for Badge

Firm Name

Firm Address City State Zip

Firm Phone Firm Fax

E-Mail Address Social Security Number

Board Real Estate License Number

Advance Registration Deadline: June 23

☎ Mail • Pennsylvania REALTORS® Institute
4501 Chambers Hill Road, Harrisburg, PA 17111

☎ Fax • 717-561-8796 • Must use credit card

☎ Call • 800-745-5527 • Must use credit card

PAR online: <http://www.parealtor.org>

Payment (must accompany registration)

Check payable to PRI for _____

Charge my Visa/Mastercard/Discover/AmEx (circle one)

Card # _____

Exp. date _____

Signature _____

Charges are processed upon receipt.

Check here if you require special assistance and attach a written description of your needs.

In registering for this PRI class, I accept tuition, services and refund policies as stated on this flyer. The PA REALTORS Institute is owned and operated by the PA Association of REALTORS. PRI reserves the right to cancel classes due to insufficient registrations or inclement weather. Complaints may be registered with the State Real Estate Commission at 800-822-2113.

- Gain knowledge you can use to get the same or better results with less time and work.
- Expand your network of real estate professionals to generate leads and referrals through contacts made at courses.
- Learn from real estate practitioners who share real-life experiences from the field.
- Pursue NAR Professional Designations and earn more money. Research has shown that REALTORS® who have a professional designation earn a gross personal income of almost \$20,000 more than those who do not.
- Gain a marketing edge and demonstrate to potential clients a commitment to doing the job right.
- Earn Mandatory Continuing Education and Broker Credits at many PRI courses.
- PRI is owned and operated by the Pennsylvania Association of REALTORS®, the voice for real estate in Pennsylvania.

with Pennsylvania REALTORS® Institute Courses

Get the Edge

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Harrisburg, PA 17111-2406

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