

Association of REALTORS[®] School to offer CRB Designation Course



The Association of REALTORS[®] School is pleased to begin offering CRB Classes. The CRB designation is recognized industry-wide as the measure of success in brokerage and real estate business management. It is achieved by the most dedicated, conscientious, and highly skilled managers. Students do not have to be a CRB candidate to take this class. Credits toward the CRB Designation are generally good for four years.

Balancing the Scales of Risk Management

Dates: July 9 & 10 (2 day course); 9:00 a.m.– 5:00 p.m.

Cost: \$550.00 Includes all course materials and lunch

According to errors and omissions insurance companies, 60– 70% of lawsuits stem from misrepresentation and lack of various disclosures. Learn how to decrease your liability by attending this two-day course on risk management. Discover how to manage risk by establishing policies and procedures. Topics include: importance of proper disclosure, various remedies for misrepresentation, price fixing and why it is an antitrust violation, importance of establishing fees and unilateral offers of compensation, potential costs of being found liable for antitrust violations, and manage risk of antitrust violations through appropriate behavior and documentation.

Credits:

Submitted 1 PA Broker Credit

Applicable credits to CRB Designation

Submitted 14 hours PA 08-10 Real Estate license renewal

Submitted for 12 elective hours DE Real Estate license renewal

Submitted for 12 hours PA Continuing Legal Education credits



Registration Form for CRB Course

Fax: 610-560-4801 100 Deerfield Lane Ste. 100 Malvern, PA 19355

Name: _____ E-Mail address: _____

Home address _____ Real Estate License #: _____

Cost: \$550.00 Includes all course materials and lunch

Payment by: Check Visa/MC/AmEx: _____ Exp. Date: _____

For office use only: Date Processed: _____ REF#: _____ SEQ#: _____