



BEYOND THE DOTTED LINE- HELPING YOU FOCUS ON SUCCESS

Make Contracts Work For Your Business

**Special Class for
Coldwell Banker, Preferred**

Wed., October 13

9:00 a.m.—12:00 p.m.

SWRA, Malvern

Cost: FREE

How do you become the REALTOR® that clients can't wait to tell their friends about? That depends on how well you handled the transaction for the client. Did you do a thorough professional job? Or did you fail to meet their expectations and deliver?

Beyond the Dotted Line was designed to ensure that Suburban West members are a more valuable asset to their client. This **FREE** class will perfect your use of standard forms in the field; increase your effectiveness and reduce the risk of inadvertent errors.

Every session is a risk free opportunity to practice what you know and learn from the common mistakes that other REALTORS® have made. The issues presented in this **highly interactive** class will translate into success no matter how many times these contracts are changed.



REQUIREMENT: Fulfills the Suburban West REALTORS Association 2009-2010 **Membership Renewal Training Requirement**. Failure to complete this credit by December 31, 2010 will result in **suspension** of your REALTOR® membership on January 1 leading to possible **termination** of your membership on March 1, if still outstanding.



Beyond the Dotted Line - Coldwell Banker Preferred Class

FREE

Fax: 610.560.4801// 100 Deerfield Lane, Suite 240, Malvern, PA 19355

Name: _____ Office: _____

Date/Time of Session: October 13, 9:00 a.m.—12:00 p.m. E-mail: _____

