



## LEARN ABOUT THE REVISED AGREEMENT OF SALE

### Agreement of Sale— Version 2009

The standard Agreement for the Sale of real estate is one of the more important documents in residential real estate transactions. REALTORS and licensees fluent in the language of the form will have smoother transactions, less complaints and more referrals.

This course will focus on the 2009 revisions to the Agreement of Sale including:

- Expanded Broker Blocks
- Updated mortgage contingency paragraph
- Appraisal contingency clause
- Changed format for handling inspections
- Changes affecting escrow monies
- Mandatory buyer/seller mediation

#### Dates/Times/Locations

FULL

**December 22, 2009**

9:00 a.m.—5:00 p.m.

Association of REALTORS® School

**January 14, 2010**

9:00 a.m.—5:00 p.m.

Springfield Country Club

**February 19, 2010**

9:00 a.m.—5:00 p.m.

Rosemont College

#### Credits

7 PA 8-10 Real Estate license renewal

6 PA CLE credits

#### Tuition

\$75.00

\*FREE for MCE Season Pass holders

#### Registration

<http://ims.suburbanwestrealtors.com>

Or call 866-495-SWRA



**ASSOCIATION OF REALTORS® SCHOOL**

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