



Your Career is Ready for Blastoff!

*Accredited Buyer's Representative Designation:
How Buyer Loyalty is Earned*

Superior client services for buyers isn't rocket science, but there is a lot to know. And since less than four percent of all REALTORS® hold the Accredited Buyer's Representative designation, you'll soon have your career in orbit.

The course features 4 modules that will provide a comprehensive guide to help you become an effective, efficient –and profitable– buyer's representative. Topics include: Agency theory & practice; Service delivery; Buyer consulting services; and Offers & negotiations.

Register Today!

visit realtors-school.com or
call 866-495-SWRA

Get your career
off the ground
fast with the...

ABR®
Designation
Course



TAKE THE COURSE!

March 21 & 22 (two-day course)
9:00am-5:00pm

\$249.00 (includes lunch & all
course materials)

Instructor: Mike Perry, ABR, CSP, GRI

Credits:

ABR Designation Credit
(required); 1 PA Broker Credit
(elective); 15 hours PA 10-12 Real
Estate credits; 12 hours DE Real
Estate credits; 12 CLE



ASSOCIATION OF REALTORS® SCHOOL

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